



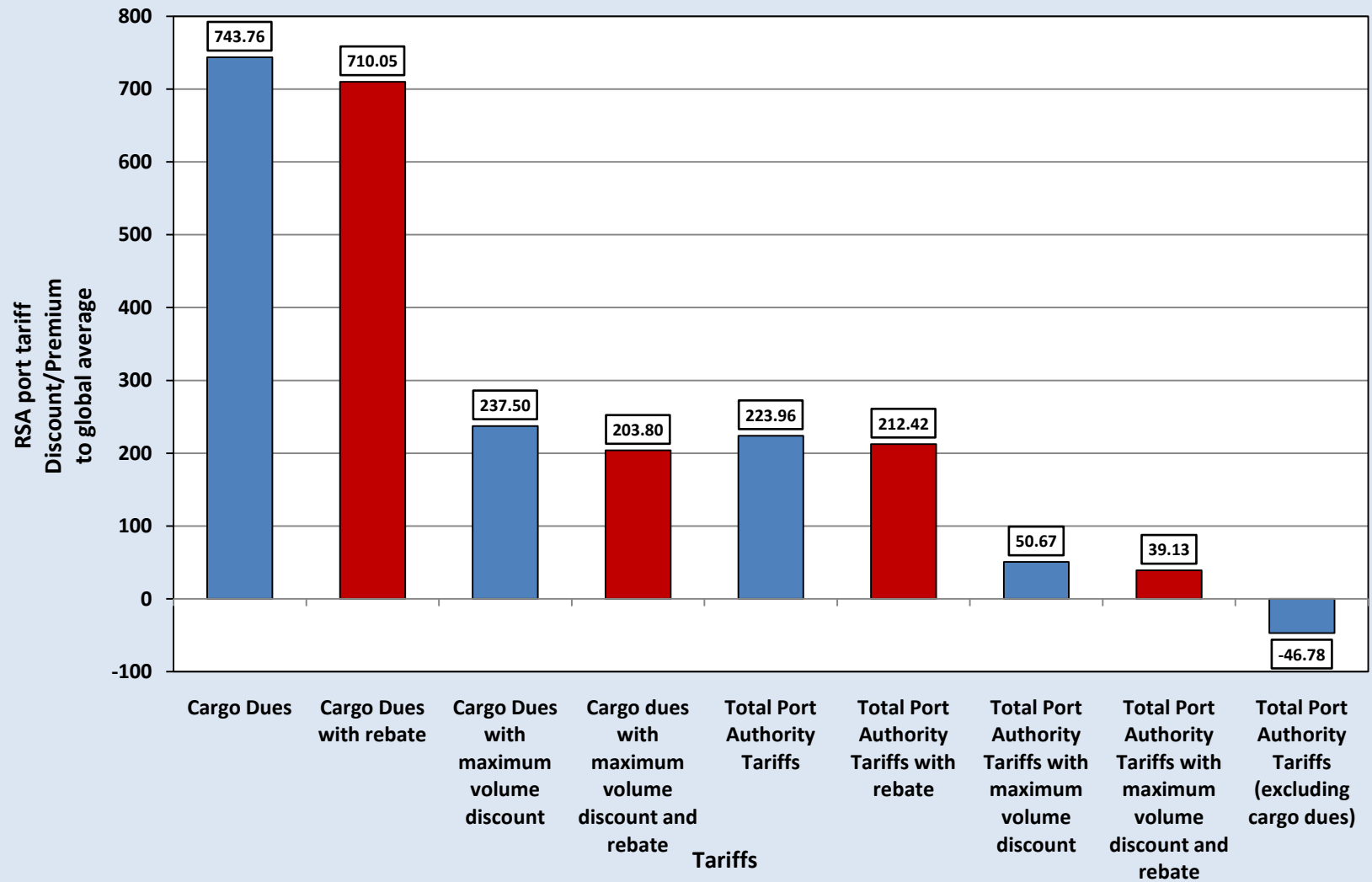
## **Part C: Ports Regulator of South Africa Automotive Tariff Comparator Study: 01/04/2012**

Port Authority Tariff comparator for the unitary car carrier across selected ports with publicly available information

## **Index Part C: Ports Regulator of South Africa Automotive Port Tariff Comparator Study 01/04/2012**

<b><u>Table</u></b>	<b><u>page</u></b>
Figure 16: NPA port tariff deviation from the global average: Automotive Study -01/04/2012	3
Table 16: NPA port tariff deviation from the global average: Automotive Study - 01/04/2012	4
Figure 17: Total Port Authority Pricing (US\$): Automotive Study-01/04/2012	5
Table 17: Total Port Authority Pricing (US\$): Automotive Study-01/04/2012	6
Figure 18: Total Port Authority Pricing (US\$): Excluding Cargo Dues: Automotive Study-01/04/2012	7
Table 18: Total Port Authority Pricing (US\$): Excluding Cargo Dues: Automotive Study-01/04/2012	8
Figure 19: Cargo Dues (US\$): Automotive Study -01/04/2012	9
Table 19: Cargo Dues (US\$): Automotive Study - 01/04/2012	10

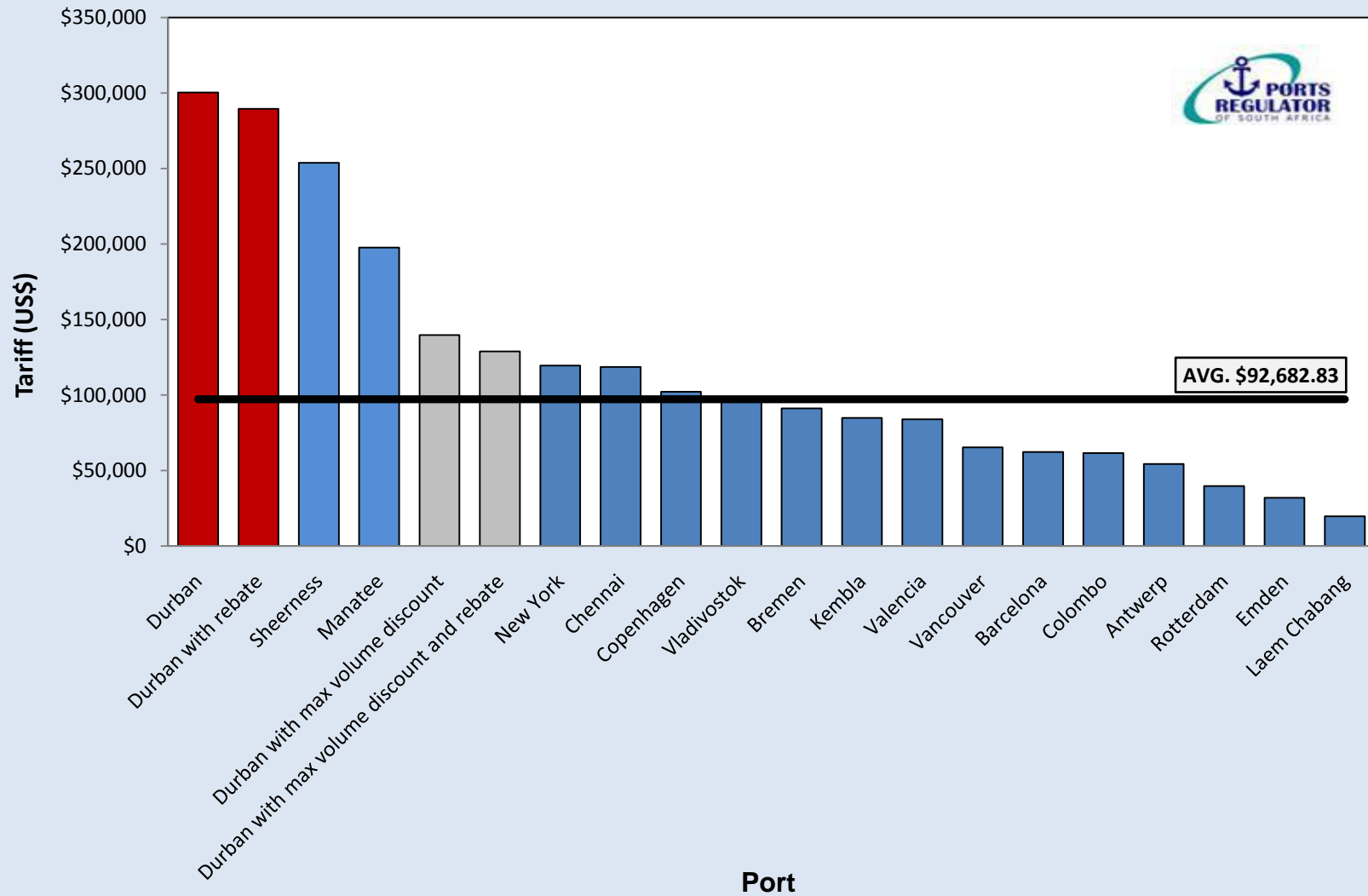
**Figure 16: NPA port tariff deviation from the global average: Automotive Study - 01/04/2012**



**Table 16: NPA (Durban) port tariff deviation from the global average: Automotive Study - 01/04/2012**

Tariff categories	Average Tariffs in US\$	RSA tariff in US\$	RSA port tariff Discount/Premium to global average
Cargo Dues	\$31,724.64	\$267,678.93	743.76
Cargo Dues with rebate	\$31,724.64	\$256,986.03	710.05
Cargo Dues with maximum volume discount	\$31,724.64	\$107,071.57	237.50
Cargo dues with maximum volume discount and rebate	\$31,724.64	\$96,378.67	203.80
Total Port Authority Tariffs	\$92,682.83	\$300,253.57	223.96
Total Port Authority Tariffs with rebate	\$92,682.83	\$289,560.68	212.42
Total Port Authority Tariffs with maximum volume discount	\$92,682.83	\$139,646.22	50.67
Total Port Authority Tariffs with maximum volume discount and rebate	\$92,682.83	\$128,953.32	39.13
Total Port Authority Tariffs (excluding cargo dues)	\$61,211.41	\$32,574.65	-46.78

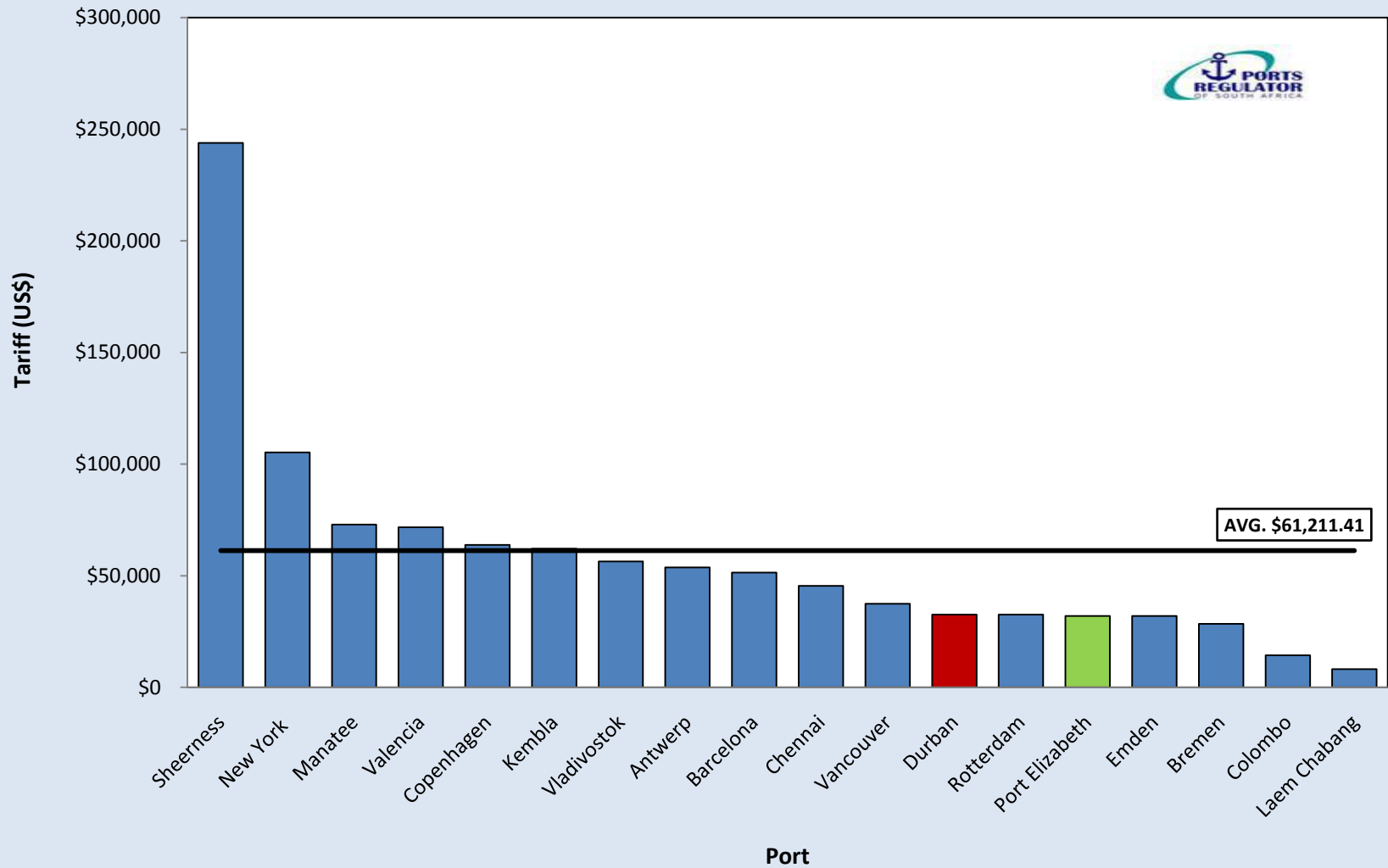
**Figure 17: Total Port Authority Pricing (US\$): Automotive Study - 01/04/2012**



**Table 17: Total Port Authority Pricing (US\$): Automotive Study - 01/04/2012**

Most expensive port ranking	Name of Port	Country	Tariffs (US\$)	Average tariff (US\$)	Tariff Premium /Discount % to <b>DBN</b> Actuals
1	Durban	South Africa	\$300,253.57	\$97,306.94	0.00
2	Durban with rebate	South Africa	\$289,560.68	\$97,306.94	0.00
3	Sheerness	UK	\$253,695.31	\$97,306.94	-15.51
4	Manatee	Mexico	\$197,629.25	\$97,306.94	-34.18
5	Durban with max volume discount	South Africa	\$139,646.22	\$97,306.94	0.00
6	Durban with max volume discount and rebate	South Africa	\$128,953.32	\$97,306.94	0.00
7	New York	USA	\$119,432.70	\$97,306.94	-60.22
8	Chennai	India	\$118,554.46	\$97,306.94	-60.52
9	Copenhagen	Denmark	\$102,167.98	\$97,306.94	-65.97
10	Vladivostok	Russia	\$96,688.35	\$97,306.94	-67.80
11	Bremen	Germany	\$91,233.05	\$97,306.94	-69.61
12	Kembla	Australia	\$84,844.92	\$97,306.94	-71.74
13	Valencia	Spain	\$84,018.05	\$97,306.94	-72.02
14	Vancouver	Canada	\$65,364.18	\$97,306.94	-78.23
15	Barcelona	Spain	\$62,187.45	\$97,306.94	-79.29
16	Colombo	Sri-Lanka	\$61,519.00	\$97,306.94	-79.51
17	Antwerp	Belgium	\$54,291.13	\$97,306.94	-81.92
18	Rotterdam	Holland	\$39,748.74	\$97,306.94	-86.76
19	Emden	Germany	\$31,957.33	\$97,306.94	-89.36
20	Laem Chabang	Thailand	\$19,593.42	\$97,306.94	-93.47

**Figure 18: Total Port Authority Pricing (US\$) Excluding Cargo Dues: Automotive Study - 01/04/2012**

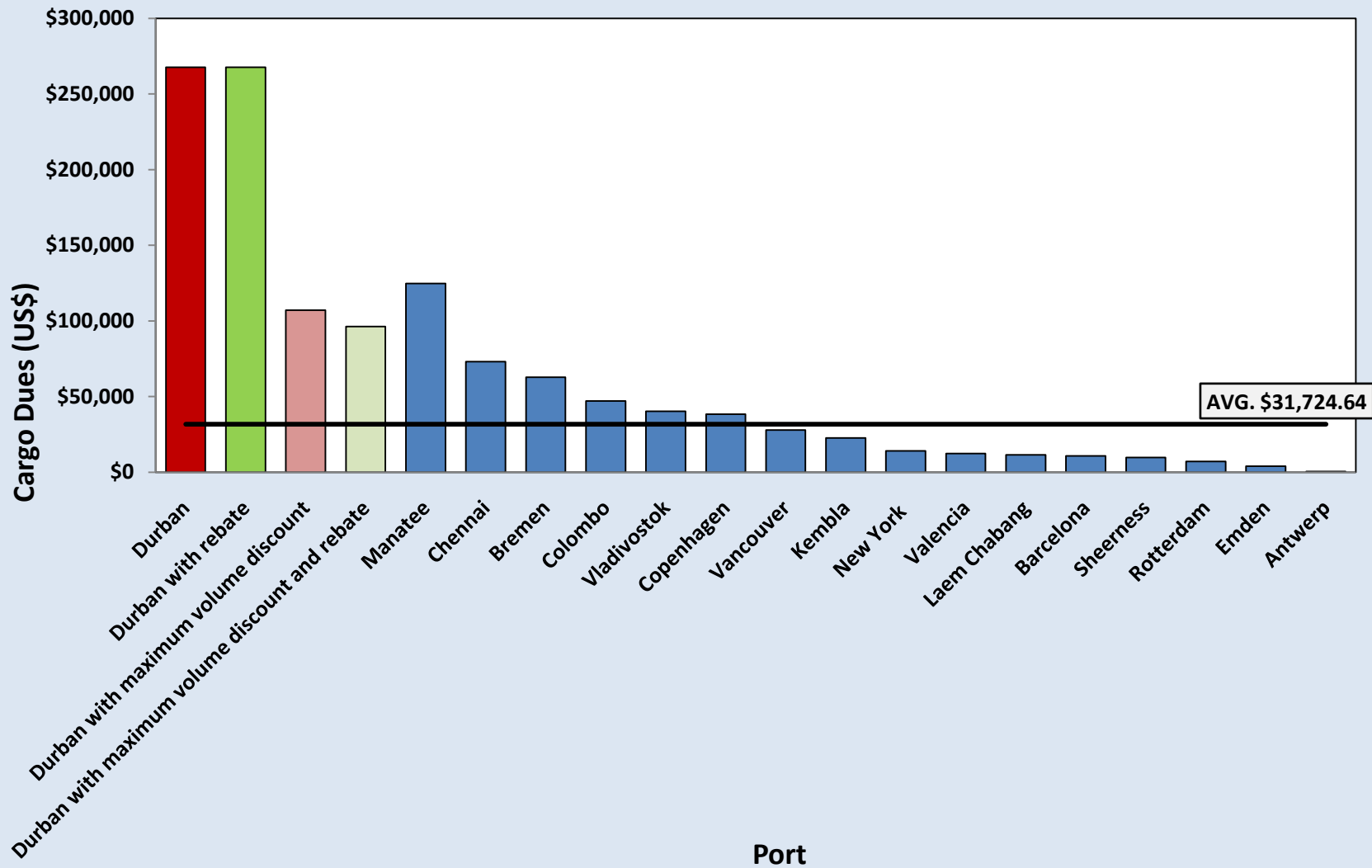


**Table 18: Total Port Authority Pricing (US\$) Excluding Cargo Dues: Automotive Study -  
01/04/2012**

Most expensive Port Ranking	Name of Port	Country	Tariffs (US\$)	Average Tariff (US\$)	Tariff Discount/Premium % to DBN
1	Sheerness	UK	\$243,920.73	\$61,211.41	<b>648.81</b>
2	New York	USA	\$105,245.77	\$61,211.41	<b>223.09</b>
3	Manatee	Mexico	\$72,886.85	\$61,211.41	<b>123.75</b>
4	Valencia	Spain	\$71,659.93	\$61,211.41	<b>119.99</b>
5	Copenhagen	Denmark	\$63,747.04	\$61,211.41	<b>95.70</b>
6	Kembla	Australia	\$62,144.21	\$61,211.41	<b>90.77</b>
7	Vladivostok	Russia	\$56,435.52	\$61,211.41	<b>73.25</b>
8	Antwerp	Belgium	\$53,729.00	\$61,211.41	<b>64.94</b>
9	Barcelona	Spain	\$51,441.27	\$61,211.41	<b>57.92</b>
10	Chennai	India	\$45,387.12	\$61,211.41	<b>39.33</b>
11	Vancouver	Canada	\$37,452.64	\$61,211.41	<b>14.97</b>
12	Durban	South Africa	\$32,574.65	\$61,211.41	<b>0.00</b>
13	Rotterdam	Holland	\$32,544.83	\$61,211.41	<b>-0.09</b>
14	Emden	Germany	\$31,957.33	\$61,211.41	<b>-1.90</b>
15	Bremen	Germany	\$28,406.43	\$61,211.41	<b>-12.80</b>
16	Colombo	Sri-Lanka	\$14,315.16	\$61,211.41	<b>-56.05</b>
17	Laem Chabang	Thailand	\$8,108.73	\$61,211.41	<b>-75.11</b>



**Figure 19: Cargo Dues (US\$): Automotive Study - 01/04/2012**



**Table 19: Cargo Dues (US\$): Automotive Study - 01/04/2012**

Most expensive Port Ranking	Name of Port	Country	Tariffs (US\$)	Average Tariff (US\$)	Tariff Premium /Discount % to DBN Actuals
1	Durban	South Africa	\$267,678.93	\$31,724.64	0.00
2	Durban with rebate	South Africa	\$267,678.93	\$31,724.64	0.00
3	Durban with maximum volume discount	South Africa	\$107,071.57	\$31,724.64	-60.00
4	Durban with maximum volume discount and rebate	South Africa	\$96,378.67	\$31,724.64	-63.99
5	Manatee	Mexico	\$124,742.40	\$31,724.64	-53.40
6	Chennai	India	\$73,167.34	\$31,724.64	-72.67
7	Bremen	Germany	\$62,826.62	\$31,724.64	-76.53
8	Colombo	Sri-Lanka	\$47,203.84	\$31,724.64	-82.37
9	Vladivostok	Russia	\$40,252.84	\$31,724.64	-84.96
10	Copenhagen	Denmark	\$38,420.94	\$31,724.64	-85.65
11	Vancouver	Canada	\$27,911.54	\$31,724.64	-89.57
12	Kembla	Australia	\$22,700.71	\$31,724.64	-91.52
13	New York	USA	\$14,186.93	\$31,724.64	-94.70
14	Valencia	Spain	\$12,358.11	\$31,724.64	-95.38
15	Laem Chabang	Thailand	\$11,484.69	\$31,724.64	-95.71
16	Barcelona	Spain	\$10,746.19	\$31,724.64	-95.99
17	Sheerness	UK	\$9,774.59	\$31,724.64	-96.35
18	Rotterdam	Holland	\$7,203.91	\$31,724.64	-97.31
19	Emden	Germany	\$4,051.49	\$31,724.64	-98.49
20	Antwerp	Belgium	\$562.13	\$31,724.64	-99.79